



robinlodge
associates ltd

Open Programme

Leadership & Management

Sept - Dec 2016

Southend On Sea



Are you looking to develop your staff and find it hard to find the right training at the right price and at the right venue?

We at Robin Lodge Associates are pleased to announce the opening of our new programme of open events. The programmes we have designed are highly interactive, focused on real issues and bring the latest thinking to businesses across the spectrum from large multi-nationals to one man bands.

Our philosophy is to make training a worthwhile activity that helps solve people's immediate problems as well as developing for the future, that's why we provide a lifetime support line for every delegate.

Our **One Day** programmes help you address specific issues that you or your staff may face. These can be combined in any way you wish, the more you book the greater the discount. By the way you can mix and match delegates and still get the discounts. If you want to book more than four delegates then please either call, email or web-chat us for bigger discounts.

Accreditation is also available, this can be provided for any number of days / delegates and we provide templates and telephone support to ensure that everyone achieves their chosen qualification. Accreditation is provided through the Institute of Leadership and Management.

All delegates will be provided with first class training in an intimate atmosphere (no more than 8 in a group), reducing the fear factor and allowing us to get to know the delegate properly and provide the right type of support and guidance for their needs.

In summary, we provide highly engaging and effective workshops that generate true changes in behaviour and performance in a supportive environment without London travel and stress.

By the way, if you have more than 4 potential delegates, please contact us as it may be more cost effective for us to run a bespoke programme for you.

ILM Accreditation

Accreditation for the ILM Award is available on request. To achieve the qualification you will need to attend all four of the workshops and complete the relevant assessments (we provide additional support for this including templates and telephone website support).

At the end of each day we will provide a 30 minute briefing session for the assessments, before the morning training session we will also be available for one to one coaching.

The additional cost to upgrade to an ILM Award is £199 + VAT, you can take advantage of this offer until the last day of the programme.

We can, of course, accredit anyone for one day, through the ILM, this would attract an additional fee of £99 + VAT.



Understanding Leadership

Date: 12th September 2016

Objectives:

By the end of the day you will

- Understand the factors that determine how we should lead
- Understand the positive / negative impact of our leadership behaviour
- Assess own leadership potential and develop an action plan to improve

Effective Teams

Date: 12th October 2016

Objectives:

By the end of the day you will

- Explore the benefits of team working
- Understand how to develop an effective team
- **Play team members to their strengths for increased performance and motivation**

Communication Skills

Date: 9th November 2016

Objectives:

By the end of the day you will

- **Understand and use the communication cycle effectively**
- **Identify and overcome communication barriers**
- **Identify and use the most appropriate communication methods**

Organising and Delegating

Date: 13th December 2016

Objectives:

By the end of the day you will

- **Be able to delegate effectively**
- **Identify barriers to delegation and how to overcome them**
- **Understand the key factors that generate empowerment**

One Day

£99 + VAT

Price Includes:

Workbook
All refreshments
Website Access
24/7 Coaching Helpline
Email Support
Attendance Certificate

Any 2 Days

£188 + VAT

Price Includes:

Workbook
All refreshments
Website Access
24/7 Coaching Helpline
Email Support
Attendance Certificate

Discount of 10%
Different people may attend

Any 3 Days

£268 + VAT

Price Includes:

Workbook
All refreshments
Website Access
24/7 Coaching Helpline
Email Support
Attendance Certificate

Discount of 15%
Different people may attend

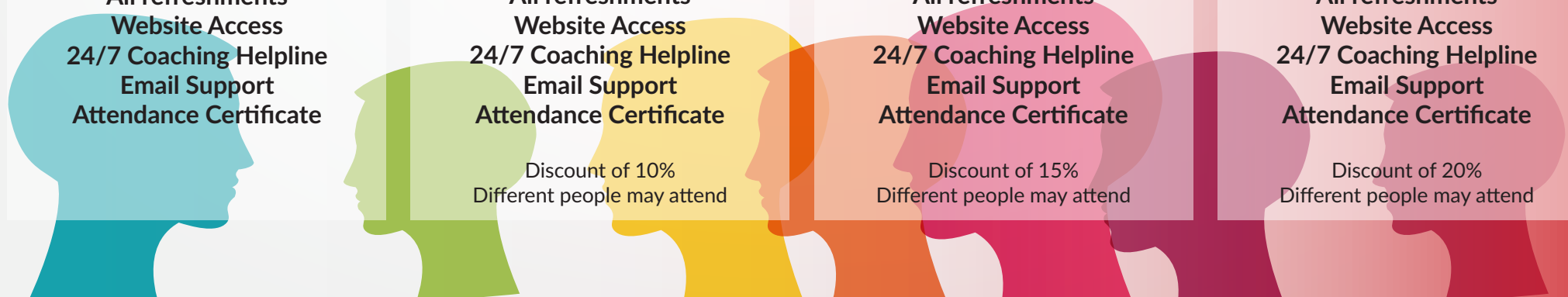
All 4 Days

£337 + VAT

Price Includes:

Workbook
All refreshments
Website Access
24/7 Coaching Helpline
Email Support
Attendance Certificate

Discount of 20%
Different people may attend





robinlodge
associates ltd

Website

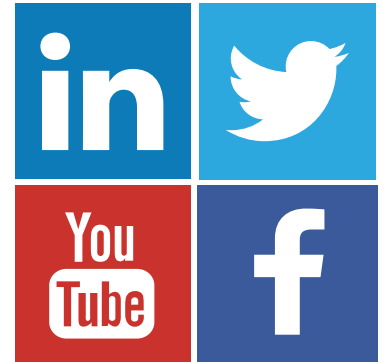
www.rcla.co.uk

Call Us

0844 5499007

Email Us

loraine@rcla.co.uk



Learn. Do. Become...

